

Financially, emotionally, and from a practical perspective, choosing a continuing care retirement community (CCRC or "life plan" community) is a *big decision*. After all, this is a choice that will impact your quality of life, health, happiness, and wallet for years to come.

To help make the CCRC decision process a little easier and more manageable, we have simplified the sometimes-overwhelming list of deciding factors into six key areas that consumers should evaluate when considering a CCRC.

## Residences and amenities

When looking at a CCRC, among the easier things to assess are the physical campus and the various amenities provided by the community. Take several tours of the community's residences, considering different floorplans and features, and then contemplate what is important to you.

Because one of the principal reasons people opt for a CCRC is the continuum of care services they offer, be sure you look at both the independent living residences, as well as the assisted living portion of the community. You want to have confidence that you will feel at home once you are settled into your new surroundings.

There is also an assortment of amenities that will be provided by a CCRC, though these offerings can vary widely from community to community, from basic services to high-end conveniences. You will need to determine which are essential and which, in your opinion, are just nice-to-haves.

Some amenities to look for may include: technology that helps residents stay safe as well as keep up with the times; community gardens, walking trails, and manicured grounds; transportation services and planned excursions; multiple dining options like cafés and bistro-style settings; a fitness center, pool, golf course, and tennis or pickleball courts; and conciergestyle services and move-in coordinators.

#### **Contract details**

Generally speaking, there are five common types of CCRC contracts offered among communities: Type A (lifecare), Type B (modified), Type C (fee-for-service), Rental, and Equity/Co-op. And when it comes to entry fees (which almost all CCRCs require), some are refundable and others are not (or are only partly refundable).

Because they aren't apples-to-apples, comparing the cost of these various types of CCRC contracts, especially in different parts of the country, can be challenging. It is critical that you have a thorough understanding of which contract is right for your particular situation, and which one you are signing.





# Quality of care

CCRCs offer numerous attractive services and amenities for those living independently, but keep sight of the primary reason for considering a CCRC: access to a continuum of care services. You want to be sure that the care services—both assisted living services as well as long-term skilled nursing care services within the on-site healthcare center—will be up to your expectations, should you one day need them.

You will want to do your due diligence research on the care provided by the CCRC, and there are a number of resources you can and should explore in order to do this. If the CCRC's healthcare facility is Medicarecertified (as opposed to private pay only), you can check out their Center for Medicare and Medicaid Services (CMS) rating. You also can reach out to your state's long-term care ombudsman program to see if the CCRC has had any complaints filed.

It's wise to do some shoe-leather investigating yourself as well by visiting the healthcare center and observing how residents are being cared for, if the facilities appear clean and well-maintained, and if the staff appears to be content. I also recommend you get some first-hand reviews from the CCRC's residents to see what their impressions have been of the care they and their fellow residents have received.

#### **Management/Operations**

A CCRC is home to its residents, but it is also a business, and like most businesses, CCRCs are usually only as good as their administrators. You want to ensure the CCRC you are considering is well-managed and in good financial standing.

The financial viability of the community is important in order to ensure that it will be able to provide residents the quality of care and services that they expect and have paid for into the future. Consider consulting with an accountant or financial professional who is well-versed in CCRC contracts and finances to ensure you will be getting what you expect and have paid for. You will definitely want to be sure the community has set aside the proper level of reserves to meet it's commitment to residents in the future.

It's also wise to understand the leadership structure of the community; get a feel for the expertise and experience brought by members of the board, and ask if residents are involved in a leadership capacity.

## Financial impact

If you are considering a move to a CCRC, it's important that you understand exactly how it will impact your personal finances in the long-term. Since cost and contract terms vary dramatically, it can be challenging to determine the ultimate impact on your estate.

If you are comparing multiple communities, you want to be sure you are doing a true comparison of what each will cost so that you can make an informed decision about which one is right for you. Consult with your accountant and financial advisor to better understand how the cost of a CCRC will fit into your financial future. You will want to know what's included in the monthly payment and what is extra. You should also know what the cost of long-term care and nursing care services will cost if/when needed. Often there are trade-offs in what you pay today versus what you pay for care services in the future.





# Lifestyle and wellness

The concept of "lifestyle" relates to the factors that will impact your daily living experience within the community. It makes up the answer to the question, "Will I be happy and comfortable living here?" The CCRC you choose should foster your lifestyle preferences so that you can live the life you want to live.

"Lifestyle" is a highly individualized concept, so the priorities of one person may be different from another person's, but important lifestyle-related considerations may include aspects such as lifelong learning opportunities, dining choices and meal plan flexibility, community involvement and volunteer opportunities, size and location of the CCRC, and general vitality level of the residents who live there.

CCRCs are also touted for the many wellness benefits they offer their residents. From fitness classes to continuing education to nutritious food offerings, a CCRC's wellness programs should be designed to nurture residents' minds, bodies, and spirts.

Many communities will allow you to stay on-site for a night or two to get a feel for what it's like to live there and the lifestyle and wellness opportunities offered by the CCRC. Take advantage of this option!

# Six factors to streamline your CCRC decision

There are a variety of reasons making the choice to move to a CCRC more complex than most other senior living options. This is a BIG decision; there is no denying that! However, as you explore various CCRCs and consider different contract types, these six key factors above should remain top-of-mind.

